



# Repair and Maintenance contract proposal

your challenges are our challenges



Our Repair and Maintenance contracts are designed to give you carefree tyre ownership. We take full control of your fleet's tyres and guarantee you the best possible uptime. This lets you focus on running your business, and you get to pay for your tyres as they're earning you revenue.

## Ability and experience

Tructyre have been providing Repair and Maintenance (R & M) contracts since 1997. Today, we currently manage more than 14,000 running wheels on fleets of five to over 300 vehicles – in operations as diverse as passenger transport to waste management, logistics to local government.



your fleet *is our fleet*



### More than just Repair and Maintenance

Our R & M contracts can incorporate all the elements of running your fleet's tyres, and much more:

- Original equipment tyre specification
- Replacement new and retread tyre purchase
- Proactive tyre maintenance
  - Tyre pressure correction
  - Thorough tread wear and tyre damage inspection
  - Wheel rotation
  - Turning on the rim
  - Twinning
  - Regrooving
  - Casing management
- 24 hour rapid roadside assistance
- Wheel security systems
- Tructrak laser alignment
- TyreWatch TPMS
- Lightweight alloys and replacement steel wheels
- Management reporting
- Asset management
- Lease vehicle return management
- Environmental disposal
- Cradle to grave management

### How do we get started?

We will individually tailor your R & M contract to deliver a solution that is unique and fits your fleet perfectly. Our commercial team will work with you to understand your fleet and your business objectives. Then using expertise gained as a multi-brand specialist, we work with you to create your fleet tyre policy with the best specification for each vehicle. We can then calculate our fleet management proposal for the total kilometres required over the contract period.

### How long do the contracts run for?

R & M contracts are based on a term of between three and five years, largely depending on your fleet renewal policy. Contracts can be extended to cover additional years after completion of the initial term.

### What price rate will you have?

The price rate is calculated based on the information provided on the fleet and maintenance profile forms, together with the tyres, maintenance and services you require over the contract term. This will be confirmed in our proposal for your acceptance.

All service prices are reviewed annually with increases capped at the prevailing Consumer or Retail Price Index for the second and subsequent years. All tyre prices are held firm until any variation in price by the manufacturer. We will always give you 30 days notice of any price increase.



### Choose from two payment options

#### Price per kilometre (PPK)

These treat your tyres as a variable cost relative to your vehicle usage. This has the advantage that your tyre costs vary according to the utilisation of your fleet. You pay variable monthly invoices that amount to the contract total over the agreed term.

#### Fixed cost purchase and maintenance

With this method you pay for your tyres with equal monthly payments that are conveniently fixed for the agreed term.

Both options give you greater control of your expenditure, with manageable payments and no surprises. They also keep your accountants happy as you only pay for the tyres as they're earning you revenue; assisting your cash flow management.

### What happens with my current vehicles?

We perform an audit of all your vehicles and measure the tread depth of each tyre; referred to as the 'takeover millimetres'. Should the tyre be 10% worn we add 90% to the tyre asset value, if 60% worn we add 40% and so on. This is combined into a total tyre asset value for each vehicle which is then added to your company's combined tread bank.

### What happens with new vehicles?

All new vehicles should be ordered on the agreed tyre policy specification contained in your fleet policy. Please contact Tructyre if you need any help to confirm which specification applies, or should the new vehicle not be covered under the existing policy. This ensures every vehicle is equipped with the best tyres for its service life. When the vehicle has been delivered to you, we perform an audit and enter the details onto our service system and add the vehicles tyre asset to your company's combined tread bank.

### What do you have to do?

You must submit the tachograph readings for all vehicles covered under the contract every month. With PPK contracts this information will generate one consolidated invoice to reduce your administration costs. This will include detailed management reports for all vehicles.

### What is not included?

The only rechargeable costs are tyres prematurely replaced due to:

- damage caused by driver misuse or abuse
- accidental damage or collisions
- theft or vandalism

where the replacement value exceeds your contracts agreed provision for damage allowance. This allowance will be agreed at the outset, as a partnership risk insurance to provide for extra tyres as a result of premature failure; defined under the above list.



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*your fleet is our fleet*



# Customer fleet maintenance profile

Operator	
Address	
Contact 1	
Position	
Telephone	
Mobile	
Email	
Contact 2	
Position	
Telephone	
Mobile	
Email	
Annual kms	
Tyre Spend (Last FY)	
Financial Year End	
3rd Party	Yes <input type="checkbox"/> No <input type="checkbox"/>

Applications	Qty
Bus	
Coach	
Construction	
Lease	
Logistics *	
Multi-drop *	
Municipal	
Recovery	
Rental	
Waste Management *	

Fleet	Qty
Vehicles	
Trailers	
Total fleet size	
Purchased	
Leased	
Hired	

Replacement Policy	Yrs
Vehicles	
Trailers	

Goods Delivered *	Wks
Aggregates	
Autos	
Container	
Electronics / White	
Food	
General	
Industrial	
Palletised Goods	
Parcel	
Specialised	
Waste	

Vehicle Maintenance	mm
In-house	
Main Agent	
Independent	
Repair Agent	
Other	
Regroove	Yes No
Tyre removal depth	mm

Service Inspection	Wks
Vehicles	
Trailers	

Tyre Type Specified	Yes	No
If Leased or Hired		
Nett of Contract		
Nett Nett of Contract		

Current Tyre Policy	New	Retread
Bridgestone		
Continental		
Goodyear/Dunlop		
Michelin		
Bandvulc		
TTS		
Vaculug		
Other		
Regroove	Yes No	
Tyre removal depth		mm

Current Tyre Service Agent	Yes	No
Tyre Reports		

Contract Type	Yes	No
R&M PPK		
R&M Fixed cost		
Transactional		

Tyre Inspection Schedule	Yes	No
2 weekly		
4 weekly		
6 weekly		

Casing Management	Yes	No
Bank		
COC Retread		
Credit		
Other		

